# **AEM** Testing Innovation

# **AEM Investor Update**

KAT ING TREE

May 11, 2023

AEM | Investor Update

## Disclaimer

This is a presentation of general information relating to the current activities of AEM Holdings Ltd. ("AEM"). It is given in summary form and does not purport to be complete.

This presentation may contain forward-looking statements which are subject to risks and uncertainties. Actual future performance, outcomes and results may differ materially from those expressed in these forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from other companies, shifts in customer demands, customers and partners, changes in operating expenses, governmental and public policy changes, and the continued availability of financing. Accordingly, such statements are not and should not be construed as a representation as to the future of AEM, and are not intended to be profit forecasts, estimations or projections of future performance and should not be regarded as such.

No reliance should therefore be placed on these forwardlooking statements, which are based on the current views of the management of AEM. The presentation is also not to be relied upon as advice to investors or potential investors and does not take into account the investment objectives, financial situation or needs of any particular investor. AEM accepts no responsibility whatsoever with respect to the use of this document or any part thereof.

In this presentation, all \$ dollar amounts are in Singapore dollars unless otherwise specified.

## **AEM Corporate Profile**

AEM is a global leader in the fast growing **Test 2.0** market, delivering application-specific intelligent system test and handling solutions for semiconductor and electronics companies serving the advanced computing, 5G, and AI markets.





#### Leader in Fast Growing Test 2.0 Market

Test 2.0 growth is driven by advanced packaging & integrated logic. AEM has over **1,000** Test 2.0 tools in production



#### Full Stack Technology

Delivering **composable** technologies and solutions for advanced, integrated semiconductor test needs



### Deploy at Scale

Critical delivery capabilities giving our customers a reduced time to market



# 2016-2022 Rev. CAGR **52%**

1Q2023 Results Revenue: **\$\$152.7M** PBT: **\$\$19.0M** FY2023 Revenue Guidance: **\$\$500M** 



### Listed on SGX

Market Cap: ~S\$1.1B\* AEM Holdings Ltd. (SGD: AWX) (USD: XWA)

\* As at 11 May 2023

## The industry megatrends continue to point to secular growth for semiconductor test, despite a short-term pullback



Semiconductor manufacturers are designing next generation devices, and engaging in developing production solutions to overcome their test challenges



**5G** High-speed, low-latency, and omnipresent connectivity opens a vast array of new applications

and use cases

E E EEE

Increasing

Device

Complexity



**Artificial Intelligence** Growth of AI enables new business models and unlocks increasing value from data



IoT & Cloudification Proliferation of IoT enabled devices and the cloudification of data requires increased power in the cloud and at the edge



**Automotive** Electrification of vehicles, introduction of autonomous driving capabilities, and digitalization

Device Volumes Increasing



Device **Test Times** Increasing



Growth In Test Spend

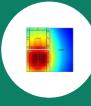


**Increasing Power Requirement** 



Adoption of Advanced Packaging

**Increasing Test** Development Times



**Increasing Thermal** Challenges

**Increasing Test** Coverage Requirements



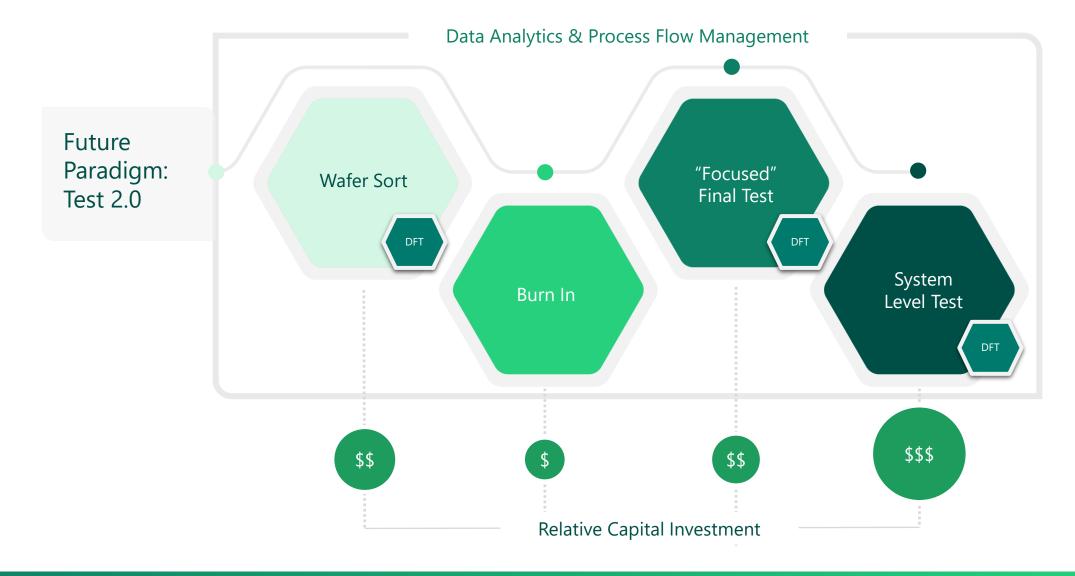
# The Test 1.0 paradigm has run out of steam for the latest advanced logic and memory devices





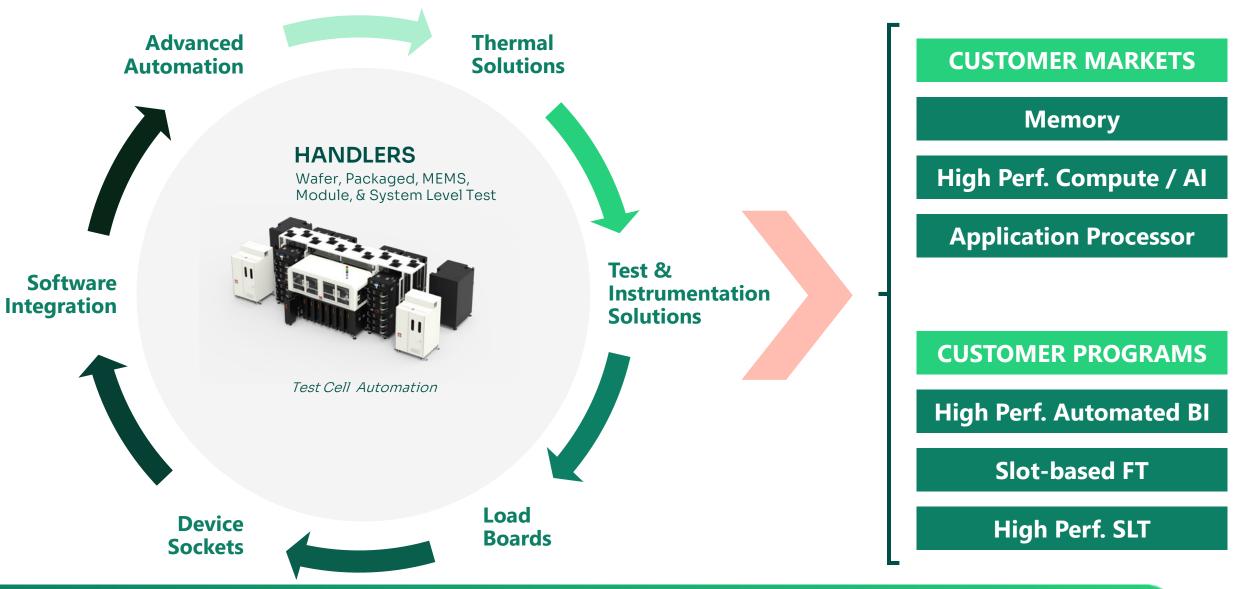
# Device manufacturers are looking to Test 2.0 to enable the requisite test coverage at the right cost





# AEM's composable solution approach enables customers to reimagine their test flows and fully embrace the Test 2.0 paradigm





## 1Q2023 Highlights

- The Group posted revenue of S\$152.7 million in 1Q2023, with profit before tax of S\$19.0 million over the same period
- Investments in R&D continue, with Test 2.0 gaining traction at new customers which is spurring new opportunities
- Target revenue guidance remains at **\$\$500 million** that may be revised up or down as the Group gains visibility into the second half of the year

**AEN** 

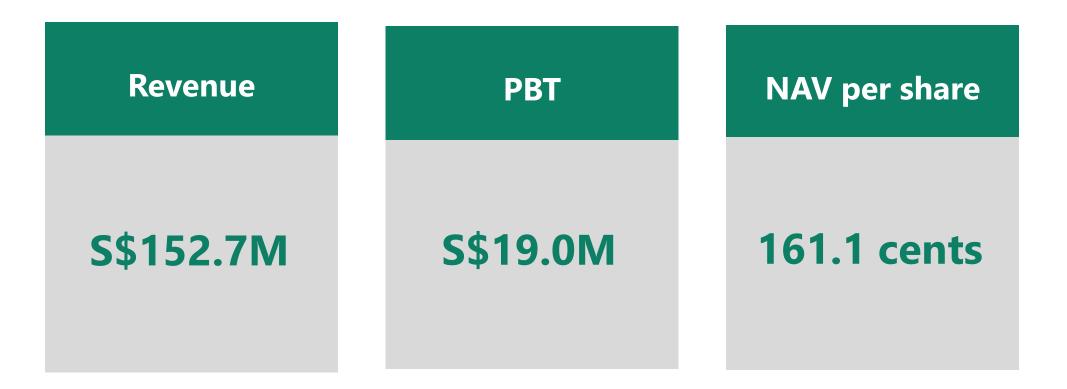
# 1Q2023 Financials

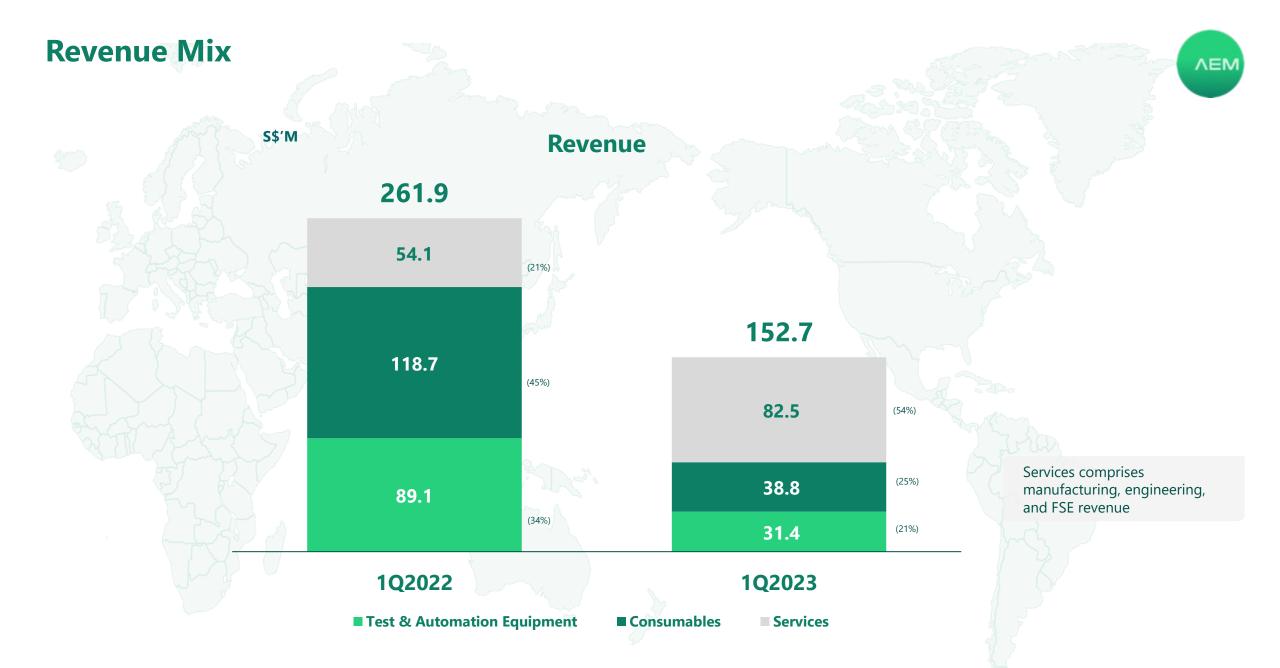
AEM | Investor Update

## **1Q2023 Financial Highlights**

Revenue at S\$152.7M and PBT at S\$19.0M







## **A Robust Balance Sheet**

Sound capital structure – Debt/Equity ratio of 0.3X



	As at	
	Mar'23 S\$M	Dec'22 S\$M
Cash	110.1	127.8
Inventories	373.1	367.7
Trade and other receivables	108.2	92.9
Total assets	809.8	805.6
Trade and other payables	114.0	118.9
Financial liabilities	139.8	143.3
Total equity	505.5	493.4
in SG cents		
NTA per share	123.5	119.6
NAV per share	161.1	157.1
Debt/ Equity	0.3x	0.3x
No. of shares less treasury shares ('000)	308,711	308,753

## **Q** Highlights

#### Inventories (+S\$5.4M)

Increased mainly due to longer dated, non-cancellable purchase orders, entered with our key customer

#### Total equity (+S\$12.1M)

Increased mainly due to profit contribution in 1Q2023 of S\$19.0M



# Thank You

#### **Investor Relations Contact**

Samir MOWLA samir.mowla@aem.com.sg

#### **Financial PR Pte Ltd**

Kamal SAMUEL / Shivam SARAF / Urvija DIWAN Tel: 6438 2990 / Fax: 6438 0064 kamal@financialpr.com.sg shivam@financialpr.com.sg urvija@financialpr.com.sg